
SCRIPTURAL SOUL WINNING

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Cornerstone
BAPTIST CHURCH

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INTRODUCTION

This book is designed to give the Christian direction in the fundamental steps of soul winning.

This book will not cover all of the preludes to soul winning, but will rather get straight to the point of doing the work.

Furthermore, this book is not designed to help a person see the need for soul winning but rather help the one who already sees the great need.

With that said, may the Lord use this book to help you in your endeavours to share the gospel of the Lord Jesus Christ!

CHAPTER 1:
THE PREREQUISITE TO BEING
A GOOD SOUL WINNER

There are some prerequisites to being a good soul winner.

Those prerequisites are as follows:

1. To know that you are saved.

If one is to be a good soul winner they must know that they themselves are saved.

Someone who does not have confidence they are saved cannot effectively show someone else how to be saved.

Now, if you do not have assurance of your salvation then normally it is a result of one of three things.

You are still lost.

You are living in sin.

You are slothful and do not study and read God's words.

As a soul winner you need to make sure of your own salvation and cling to some of the precious promises found in the Bible such as John 3:16; 5:24; 6:37; Acts 16:31; Romans 10:13.

Remember to base your salvation on the factual plain words of scripture and not your feelings.

The second prerequisite to being a good soul winner is:

2. **Knowledge of the saving gospel.**

To tell someone, “Why don’t you join the church with me and be a Christian?” is not soul winning.

To tell someone, “You are breaking my heart, why don’t you quit your wicked ways and live right?” is not soul winning.

You need to preach the gospel, not religion. Religion without a relationship with Christ will result in ruin. Soul winning is preaching the gospel.

📖 Romans 1:15-16 “So, as much as in me is, I am ready to preach the gospel to you that are at Rome also. For I am not ashamed of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; to the Jew first, and also to the Greek.”

📖 1 Corinthians 15:1-4 “Moreover, brethren, I declare unto you the gospel which I preached unto you, which also ye have received, and wherein ye stand; By which also ye are saved, if ye keep in memory what I preached unto you, unless ye have believed in vain. For I delivered unto you first of all that which I also received, how that Christ died for our sins according to the scriptures; And that he was buried, and that he rose again the third day according to the scriptures:”

The third prerequisite to being a good soul winner is:

3. **Knowledge that all sinners are depraved.**

All unsaved sinners are lost and on their way to hell regardless of any outward show or visage. All are depraved, helpless to save themselves, and damned to hell.

The Pharisee may look better outwardly compared to the publican, but both are damned.

The chaste wife may appear better than the harlot, but both are damned.

The moral, responsible, and decent citizen may appear better than the drunken and wretched criminal, but both are damned and worthy of hell.

📖 Romans 3:22-23 “...for there is no difference: For all have sinned, and come short of the glory of God;”

The fourth prerequisite to being a good soul winner is:

4. Knowledge that simple dependence on Christ as the Saviour is what brings salvation.

The Bible is very clear that all who trust in Christ are saved (John 1:12; 3:16, 18, 36; 5:24; Acts 10:43; 13:38-39; 16:31).

When someone realises they are a sinner and receives Christ as their own Saviour, (that is, they completely rely and trust Christ for forgiveness and salvation) then that person is instantly saved. Do not doubt it and do not try to add anything else to it.

The fifth prerequisite to being a good soul winner is:

5. Having a surrendered life.

📖 2 Timothy 2:19-21 “... Let every one that nameth the name of Christ depart from iniquity. But in a great house there are not only vessels of gold and of silver, but also of wood and of earth; and some to honour, and some to

dishonour. If a man therefore purge himself from these, he shall be a vessel unto honour, sanctified, and meet for the master's use, and prepared unto every good work.”

If you want to be used of God, you must depart from iniquity and purge yourself from the wicked. If you do not, you will lose the power, peace, and passion of soul winning.

✚ 1 Corinthians 9:27 “But I keep under my body, and bring it into subjection: lest that by any means, when I have preached to others, I myself should be a castaway.”

If you want to be used of God, you must keep yourself under subjection to God’s words.

If you do not keep yourself pure, you will become like Lot, your testimony will have little effect upon people you love and care about.

The presence and power of God is worth more than all of the world’s toys, habits, pleasures, pomp, or parties put together.

✚ Matthew 5:13 “Ye are the salt of the earth: but if the salt have lost his savour, wherewith shall it be salted? it is thenceforth good for nothing, but to be cast out, and to be trodden under foot of men.”

The will of God must come before everything if you are to be effective. You must surrender yourself to his leading. Leave all known sin, live in the will of God, listen to the Spirit of God speak, and then look in amazement as God uses you.

The sixth prerequisite to being a soul winner is:

6. You need to be able to share your testimony.

As a Christian you need to be able to tell how and when you got saved.

Psalms 66:16 “Come and hear, all ye that fear God, and I will declare what he hath done for my soul.”

Your testimony is very powerful and thus you should use it. This is why you find Paul telling his testimony over and over again in the book of Acts. He knew what God did for him and he wanted the world to know.

Psalms 107:1-2 “O give thanks unto the LORD, for he is good: for his mercy endureth for ever. Let the redeemed of the LORD say so, whom he hath redeemed from the hand of the enemy;”

After Jesus brought salvation to a man, Jesus gave this advice to him:

Mark 5:19 “... Go home to thy friends, and tell them how great things the Lord hath done for thee, and hath had compassion on thee.”

You will use your testimony over and over again when dealing with people about their soul. Therefore, learn how to give your testimony effectively.

The last prerequisite to being a soul winner that we will talk about is:

7. You need to understand the importance of the scriptures.

Psalms 19:7 “The law of the LORD is perfect, converting the soul: the testimony of the LORD is sure, making wise the simple.”

If you desire to help people come to the saving knowledge of the gospel, you must stick with scripture and throw out all opinion; for it is the word of God which does the work.

1 Peter 1:23 “Being born again, not of corruptible seed, but of incorruptible, by the word of God, which liveth and abideth for ever.”

The words of God are extremely important in every aspect of our life, especially in our efforts to win the lost.

If you consider the great soul winners, preachers, Christians, and movements of God in history, you will find they all have a certain unity and simplicity about them: they have the same message and same book—THE BIBLE!

You see, the words of God are:

- As a fire and hammer that can melt the coldest heart and break the most hardest of the hard (Jeremiah 23:25-32).
- A sharp two-edged sword that can cut, condemn, cure, clean, and convert (Hebrews 4:12).
- Everything the man of God needs in order to live for God (2 Timothy 3:16-17).

Christian, you need the word of God to:

1. Sanctify you (Psalm 119:9-10).
2. Sow in the field (Luke 8:11; Isaiah 32:20).
3. See sinners saved (Psalm 19:7; 1 Peter 1:23).
4. Speak anything that is worth anything (1 Corinthians 1:21).

Thus, as a soul winning Christian, you need to have the right heart toward the words of God. A heart which is:

- Burning with God’s words (Jeremiah 20:7-9; Psalm 1).
- Bothered by those who corrupt it (Galatians 1:6-9).
- Believing in all of its precepts (Hebrews 4:1-2).

CHAPTER 2:

THE RIGHT ATTITUDES OF SOUL WINNING

More often than not, the battle you will face in soul winning will be fought in the mind (2 Corinthians 10). Therefore, if you are going to be a soul winner, you must get the right kind of mental attitudes.

The first attitude you must have in order to be a good soul winner is an attitude of:

1. Dedication

In 1 Corinthians 9:16-27, Paul likens our Christian life to an athlete. Most of us know that if you are going to be a good athlete you must dedicate yourself to a goal. You must get up early, exercise regularly, eat small meals, train until you are sore, go to bed early, and get up and do it over and over again. All in order to attain!

If a Christian desires to attain, he or she must train and sacrifice just as much or more than an athlete. He or she must train spiritually, mentally, emotionally, physically, etc. He or she must pray, read, study, win souls, and then do it over and over again. Therefore, let us train and train hard (Philippians 3:13-4:1; 1 Thessalonians 2:19-20).

Dedication is what makes the difference in anything we do. Much dedication will equal much fruit whilst little dedication will equal little fruit, and no dedication will equal no fruit.

If you are to be a good Christian or a good soul winner you must be dedicated, you must be persistent. Nothing will take the place of persistence, not even talent, education, or a high I.Q. Dedication is the key!

Anyone who has ever tried to do anything for God has experienced times when they did not feel like it. It is during these times that dedication will move you from feelings dictating your actions to actions dictating your feelings. And that is what will influence results. It is the difference between winners and losers.

The second attitude that you will need in order to be a good soul winner is an attitude of:

2. **Enthusiasm**

Without enthusiasm, ambitions crumble, commitment decays, and confidence shatters.

It is imperative you have enthusiasm when you go soul winning. It will make a big difference when you are talking to people.

Some things to remember that will help adjust your enthusiasm is remembering the following:

- The Lord is with you.
- The Lord will help you.
- The Lord will use you.
- The Lord is worthy of being exalted.
- You are to give Him your all.
- Some soul, family, and future is at stake and you can make a difference.
- When you brag on Jesus it makes God happy.
- *“There is only one life twill soon be past and only what is done for Christ will last”.*

🔪 Ecclesiastes 9:10 “Whatsoever thy hand findeth to do, do it with thy might; for there is no work, nor device, nor knowledge, nor wisdom, in the grave, whither thou goest.”

🔪 Psalms 118:24 “This is the day which the LORD hath made; we will rejoice and be glad in it.”

Make up your mind that you are going to enjoy the Lord and His work. Let your feelings be dictated by your faith.

Stay faithful, stay enthusiastic!

The third attitude that you will need in order to be a good soul winner is the attitude of:

3. Fearlessness toward man, material things, and mistakes.

🔪 Matthew 10:28 “And fear not them which kill the body, but are not able to kill the soul: but rather fear him which is able to destroy both soul and body in hell.”

🔪 2 Timothy 1:6-8 “Wherefore I put thee in remembrance that thou stir up the gift of God, which is in thee by the putting on of my hands. For God hath not given us the spirit of fear; but of power, and of love, and of a sound mind. Be not thou therefore ashamed of the testimony of our Lord, nor of me his prisoner: but be thou partaker of the afflictions of the gospel according to the power of God;”

Even though the scriptures are very clear that we should not fear man, I believe fear is one of the most prevalent hindrances in keeping people from soul winning.

Therefore, we will now list a couple of the main fears we all face from time to time and then give some ways to conquer them.

The first fear that we will deal with is:

A. The Fear of Rejection.

The way to conquer this fear is to remember:

- a. If someone rejects Christ they are doing just that—rejecting Christ—not us. Our duty is to preach the word of God, their duty is to accept Christ, and it is God’s duty to save them if they accept Christ. Duty is ours; consequence is Gods (1 Corinthians 3:5-7).
- b. The gospel is the seed that will work. It is the power of God unto salvation (Romans 1:16; 1 Corinthians 15:1-4). In time, people will get saved (Galatians 6:7-10).
- c. We are the carrier of the seed. If the world is to hear the word of God it is up to us to deliver the message (Romans 10:13-15).
- d. Souls, families, and lives are at stake, and we can make a difference (James 5:20; Jude 20-25).
- e. God will use you if you preach His words, for it is His words He blesses. Sometimes He uses the preaching as a form of judgment (to take away all excuses from the sinner). Sometimes He uses His words to save the sinner. His words will perform what He sent them out to do, therefore keep preaching and leave the results to Him (Isaiah 55:6-11; 1 Corinthians 1:21; 2 Timothy 4:2).

B. The Fear of Incompetence.

The way to conquer this fear is to remember:

- a. You are a labourer with God. We are workers together WITH Him. God is with us and He will help us (1 Corinthians 3:9).
- b. God never commands you to do something that He does not have the ability to equip you to do. The Saviour can and will use us (Philippians 1:15-18, 4:13).

Fear is normal and natural. However, let us walk in the spirit and not in the flesh, trusting in the Lord as He directs and helps us.

Let us now proceed to our last attitude that you must have in order to be a good soul winner. That attitude is the attitude of:

4. **Assuming**

- a. Always assume “all are lost”.

Never, assume a person is saved. Instead, assume they are lost and need to hear the gospel. Therefore, strive to give them the gospel at all cost.

- b. Always assume the prospect is eager to hear the gospel.

This should result in you being excited about giving out the gospel instead of being timid and apologetic.

- c. Always assume the prospect will get saved.

This should result in you not hesitating to ask the person to pray and receive Christ.

**If you think right, you will do right.
If you have the right attitudes, you will have the
right actions.**

CHAPTER 3:

THE WHY AND WAY YOU SHOULD GO SOUL-WINNING

WHY YOU SHOULD GO

1. We have been commanded to go (Mark 16:15; 5:19; Luke 14:23).
2. Christ's love constrains us (2 Corinthians 5:14-15; Galatians 2:20). His love for us and our love for him should cause us to desire to make him happy; and soul winning makes him happy.
3. The gospel will bring a change for the better to people's destiny, life, family, and country (2 Corinthians 5:17).
4. The cries of hell should constrain us to preach the gospel (Luke 16:19-31).
5. The consequences of:
 - a. Not going (Ezekiel 3:1-27).
 - b. Going (Acts 2:47; 1 Corinthians 3:11-14; 2 Corinthians 5:10-11; 1 Thessalonians 2:19).

THE WAY YOU SHOULD GO

1. You should go with a positive, non-argumentative attitude.

You must remember that you are not there to run them down but rather to give them the gospel.

One way to do that is by using words such as “great” and “wonderful” as often as you can.

E.g. you may ask: “What kind of religion were you raised in?”

They respond: “Catholic”

You can respond: “I know a lot of good Christians who grew up Catholic.”

Or they may respond: “I’m not religious. I’ve never been to church a day in my life.”

You can respond: “That’s great; you are the person that Jesus Christ came for (Luke 5:32; 19:10; 1 Timothy 1:15)”

The main thing you need to remember is that you cannot teach them right doctrine until they first receive the giver of right doctrine (1 Corinthians 2:14).

2. You should go boldly proclaiming the gospel (Luke 14:23; Acts 19:8; 28:23; Romans 1:16; 2 Corinthians 5:11; 2 Timothy 1:5-14).

Remember that your job is to lift up Jesus Christ and not yourself, church, or standards (1 Corinthians 9:19-23). Preach the Gospel, plus nothing and minus nothing!

3. You should go in the power of the Holy Spirit of God (Acts 1:8; Ephesians 5:18).

The people that we speak to are individuals with individual needs. Thus, we cannot get into a cookie cutter mode where we start speaking the same thing the same way over and over again. Thus, if we are going to be successful in this great endeavour of winning souls then we must learn to walk with God and follow the leading of the Holy Spirit (2 Corinthians 3:17; Jude 17-25).

4. You should go with a notebook to write down notes about the prospect.
5. You should go with an assortment of tracts.
6. You should go with some John and Romans with you to give out to people are searching for the truth but do not have a Bible yet.
7. You should go with Bible Study books to give to new converts.
8. You should go with some starters

If you are going to talk to people about the gospel of Jesus Christ, then you will need to find a way to start the conversation toward spiritual things. Now one of the easiest ways to start a conversation toward spiritual matters is by giving someone a tract and then asking them something like “have you ever seen one of these before?” When you do this they will often respond with “what is it?” If that happens you can respond back by saying something like “just a little flyer that tells you how you can know for sure you are going to heaven when you die, wouldn’t you like to know you are going to heaven when you die?” And just like that you are talking about spiritual things, simple!

Of course, there are a lot more ways to introduce eternal matters but giving out a gospel tract is probably the easiest way. However, if you feel led to introduce the gospel another way then so be it. But whatever you do, just get out there with the right attitude and do something for the Lord!

CHAPTER 4: DOOR KNOCKING

We will now look at the most obvious method of soul winning: door knocking.

There are many people who will never come to our churches on their own accord. Thus, we must go to them and compel them to come in. Now one of the best places to reach people is at their own homes. Thus, door knocking is an excellent way to go soul winning. Therefore, at this moment let me give you some advice on going door knocking.

When you go door knocking make sure you go:

1. In pairs

There are many reasons to go in pairs but one of the most important reasons is because it is biblical (Ecclesiastes 4:9; Luke 10:1; Acts 13:1-3; etc.).

2. Prepared

When you go door knocking go with some:

- a. Gospel tracts
 - b. Flyers about your church
 - c. John and Romans to give to seekers.
 - d. Discipleship material for new converts
 - e. Etc.
3. Politely

When you go door knocking you are entering people's domain. You are entering their castle. Thus, make sure you treat them with respect. E.g. when you knock on their door do not bang on their door, knock politely. However, that does not mean to knock so light that someone standing right beside the door could not hear you. Use wisdom and Christian courtesy.

4. Praying

When you are knocking on the door of someone's house, make sure you pray for the guidance of the Holy Spirit of God. Without him we can do nothing. It is the Holy Spirit and him alone who has the power to convict, convert, and change. Thus pray before you go, whilst you are going, and after you go. My brothers and sisters, pray!

5. Prepared with a plan.

As in everything else in life, if you do not plan then you will not succeed. Therefore, I strongly suggest you go with some sort of plan on what you will do if someone does not come to the door (e.g. will you leave a gospel tract somewhere in view or will you just come back later) and what you will do if someone comes to the door.

At this point let me give you the plan I think is good to use when someone comes to the door.

STEP 1: INTRODUCTION

Greet and ask: "How are you going today?" Then continue with any of the following options:

Option 1:

Say something like, “My name is _____ and this is _____, we are just in the neighbourhood giving out the gospel of Jesus Christ.” When you say that, hand them a tract **with confidence** they will take it.

Quickly ask them: “What is your religious background?”

After they answer the question about their religious background try to give a positive statement (e.g. if you know of someone who grew up the same religion they did and got saved, you can say something like: “I know of someone really godly who grew up _____”).

At this point you can proceed into step 2 by saying something like, “I grew up ...” etc.

Option 2:

Say something like, “My name is _____ and this is _____, we are just in the neighbourhood giving out some free literature for people to read in their spare time.” Then hand them a tract **with confidence** that they will take it.

If they ask, “What is it?” you can respond with:

“Just a little pamphlet that tells you how you can know for sure you’re going to heaven when you die. Wouldn’t you like to know for sure that you are going to heaven when you die?” Wait for an answer, then proceed by asking: “What is your religious background?”.

After they answer the question about their religious background try to give a positive statement (e.g. if you know of someone who grew up the same religion they did and got saved, you can say something like: “I know of someone really godly who grew up _____”).

At this point you can proceed into step 2 by saying something like, “I grew up ...” etc.

Option 3:

Say something like, “My name is _____ and this is _____, we are visiting today from _____ Church and giving out some free literature.

Do you know where we are located?” If they say “No”, before they can say another syllable, verbally direct them there. After you give them the directions to the church, find something to talk to them about (e.g. comment on their yard, the weather, etc.)

Then hand them the flyer or tract and ask, “Like I said my name is _____, what is your name?” At this point, allow the Lord to lead you as to whether or not you should proceed further. If you proceed further, you can ask them: “What is your religious background?”

After they answer the question about their religious background try to give a positive statement (e.g. if you know of someone who grew up the same religion they did and got saved, you can say something like: “I know of someone really godly who grew up _____”).

At this point you can proceed into step 2 by saying something like, “I grew up ...” etc.

STEP 2: SHARE YOUR TESTIMONY

Make sure you tell this quickly but effectively, no more than two minutes. The purpose of this is to give the gospel from your testimony.

In your testimony you should include:

1. The circumstances that led to you understanding you were a guilty sinner worthy of the judgment of God.
2. How this conviction led to your conversion from trusting in yourself to trusting in the Saviour.

3. How you now have confidence and assurance you are going to heaven when you die. It is highly important you end your testimony with the fact you know you are going to heaven when you die!

This will lead you into step 3.

STEP 3: DETERMINE THEIR STATE

After you have ended your testimony with the truth that **you know you are going to heaven**, you should then ask them if **they know for sure** they are going to heaven when they die.

If they were to tell you they know they are going to heaven when they die, then ask them how do they know they are going to heaven when they die. If they give you a good testimony of salvation, invite them to church and go to the next house.

If they were to tell you they do not know they were to go to heaven when they die or if they give you an answer that hints to them being lost then proceed with the plan by asking them something like:

“May I take just a moment and share with you a few verses that helped me to know I am going to heaven when I die?”

Whilst you are asking this question you should already be pulling your Bible out, assuming they will say, “yes”.

If they stop you by saying, “no”, you should try two more times by saying something like:

- Are you sure? It will not take too long.
- You know this is the most important thing you could ever be told about, are you sure you don’t want me to show you?
- Wouldn’t you like to know you are going to heaven when you die?

- You know, I believe everyone should be given a chance to know for sure they are going to heaven. Why not let me show you briefly how you can know you're going to heaven?

If they reject a total of three times, do not continue to press them but rather politely leave and ask God to deal with their hearts.

If they let you proceed with the presentation, then go to step 4:

STEP 4: PRESENT THE GOSPEL

Say something like: “There are four main things that you have to know in order to know you are going to heaven when you die.”

1. You have sinned

Show them Romans 3:23 with the purpose of teaching them that they are a sinner that is not good enough to go to heaven by their own good works.

You can do this by asking the following questions:

- What does the verse mean when it says, “for all have sinned”? We have all sinned
- Does that mean you have sinned? Yes
- What does the verse mean when it says, “and come short of the glory of God”? None of us are perfect. None of us are good enough to make it to heaven by our works. We all come short.

You should follow this up by explaining to them that they may look good compared to you but compared to God they are a big sinner. Then ask them, “Do you agree with that?” If they do then go to the second point.

2. You have earned death.

Show them Romans 6:23 emphasising the first part of the verse “the wages of sin is death”, with the purpose of showing them they are worthy to die because they have sinned. You can do this by saying something like:

- What does the word “wages” mean? It means your earnings, the pay you get for working a job.
- Well, the work we do is sin. So according to the Bible what have we all earned? Death. So one day, because we have all sinned, all of us are going die and be separated from this life. However, that is not the end, for the Bible also tells us of a second death.

Show them Revelation 21:8, for the purpose of showing them there are two deaths (one is the grave and the other is the lake of fire); and they deserve to go to the lake of fire where they will be separated from eternal life. As you read the verse, you can do this by doing the following:

- When you come to the word “murderers”, you should ask them, “how many times do you have to kill someone to be a murderer?” They should say only once.
- When you come to the word “liars”, you should ask them, “how many times do you have to lie to be a liar?” They should say once.
- Then ask them, “have you ever told a lie?” They should say, yes.
- Then say, “so this is talking about you, right?” They should respond with a yes.
- Then finish the verse and ask them, “so, according to the Bible (not according to yourself or me, but according to the Bible), where would you go if you died right now?”

Do not go past this point until they admit they would go to the lake of fire.

Once they have admitted they are going to the lake of fire, say something like:

You deserve to go to the lake of fire, but God is not willing that any should perish but that all should come to repentance. That is why he has provided a free gift of eternal life through Jesus Christ.

Show them Ephesians 2:8-9 emphasising the words that prove a person is saved through faith and not of works. Then say something like:

1. Eternal life is a free gift that God gives. You do not have to work for it by doing some kind of good deeds. As a matter of fact, you cannot be good enough to work for it, as God demands perfection, and we are not perfect. That is why he wants to give you the gift.
2. The gift is free. You either take or leave it, receive or reject it. The choice is yours.
3. However, even though the gift of eternal life does not cost you anything, it cost God a great deal. It cost him his life. And that brings us to the third thing you need to know in order to be saved.

3. You can be forgiven because Christ took your place.

Show them Romans 6:23, emphasising the second part of the verse "...but the gift of God is eternal life through Jesus Christ our Lord." You are doing this to help them see that though we have sinned and are worthy of hell, we can be forgiven through the Lord Jesus Christ.

At this point explain the fact that Jesus died for our sins, was buried, and arose from the grave to pay the debt we owed. He took the wrath of God upon himself; the wrath that you and I deserve.

Show them Romans 5:6-10 to further explain the gospel to them.

Once you have explained the gospel to them, now say something like:

“Because Jesus Christ died for your sins, was buried, and arose from the grave, he is the living Saviour who is able to save you from the punishment you deserve; and that brings us to the fourth point that you must know in order to be saved.”

4. **You can be saved by believing and receiving.**

Ask them:

- Do you believe Jesus Christ is the Lord?
- Do you believe he died for your sins?
- Do you believe he arose from the grave?

If they answer in the affirmative to all of the above, then say something like:

“Well, you lack one more thing. You must receive Jesus Christ as your personal Saviour.”

Show them John 1:11-12 in order to explain to them how they must receive Jesus Christ as their personal Saviour.

After you have explained to them their need to receive Jesus Christ, say something like, “So according to the Bible we have to receive Jesus Christ in order to be saved. But now the question is, how do we receive Jesus? Some will say we need to join the church, some will say we need to get baptised, some will say we need to start doing some kind of religious works, but what does the Bible say?”

Show them Matthew 7:7-8 in order to explain to them that the way to receive him is not found in joining a religion or doing good works but rather by asking for him with a humble and contrite heart.

Show them Romans 10:9-13 in order to explain to them that all they have to do is call upon him with a heart which is totally dependent upon him and him alone.

After you have done this, challenge them to receive Christ by saying something like the following:

- Do you understand that you have sinned and are worthy to go to hell?
- If you died right now where would you go?
- Do you believe Jesus Christ died for your sins?
- Do you believe Jesus Christ arose from the grave and is alive right now?
- Do you believe he will save you from going to hell if you ask him?
- Are you willing to turn from yourself and receive Jesus Christ as your Saviour?
- Well, everyone in their lifetime comes to a cross road in connection with Jesus Christ where they have to choose to either receive him or reject him. Most reject him and stay on the broad way that leads to destruction whilst some receive him and get on the straight and narrow way which leads to everlasting life. The question is, which path are you going to take? Are you willing to surrender your life to Jesus Christ and receive him right now as your Saviour?

If they say yes to your last question then:

Show them Revelation 3:20 and explain how Christ is knocking on their heart's door and all they need to do is open the door and receive him in as their Saviour.

After you have done this, ask them something like the following:

“Right now, are you willing to turn from yourself and receive Christ as your personal Saviour?”

If they say “yes”, then say something like, “Okay, I am going to pray right now for you and when I get through praying, if you want to receive Christ as your personal Saviour, you pray and ask him to save your soul from hell in your own words”. At that moment, you pray a short prayer for them, asking the Lord to reveal to them his Son—the Lord Jesus Christ, and to open their understanding that they might see how easy it is to be saved. Then, after you get through praying, invite them to pray and receive Christ.

After the soul has received Christ, you need to go to the next step.

STEP 5: GIVE THEM ASSURANCE OF THEIR SALVATION

After you have led a person to the saving knowledge of Jesus Christ, you need to teach them about the security of the believer. You do this by turning back to Romans 10:13 and saying something like:

- Would you please read Romans 10:13 for me? Yes
- Just then, did you call on Christ to save you from your sins and the lake of fire? Yes
- Were you honest? Yes
- Then what does God say you are right now? Saved
- Saved from what? Hell
- If you died right now where would you go? Heaven
- How do you know? Because the Bible says so.

The reason you are asking these questions is because you are trying to make sure they are trusting in Jesus Christ and his words.

Some other good verses that you could use to assure them of their salvation are John 5:24; 10:28; Ephesians 1:12-13; 2 Timothy 1:12; or 1 John 5:10-13.

Now after you have given them assurance of their salvation, you need to go to the next step.

STEP 6: SCHEDULE A BIBLE STUDY

After you lead someone to the Lord, you need to make sure you follow them up by teaching them the Bible. I have found the best way to do that is by starting a one-on-one Bible study with them.

The way I start these is as follows:

When I go door knocking I always take with me some Bible study booklets that I give to new converts. When someone is saved, I give them one and show them the table of contents. I then ask, “does any of that interest you?” Once they have picked a few things that interest them, I then ask them, “well, when would be a good time for me and you to get together to go over those?” Of course this leads to a specific time and place for us to get together and study the words of God. Personally, I have found this method really useful in helping to disciple a new convert.

Note: We will talk more about this later.

STEP 7: INVITE THEM TO CHURCH

A new convert should begin attending church right away. Therefore, you need to try to get them to church the Sunday after their saved.

This can be done in the following way:

1. Ask: “Did Jesus Christ save you today?” Yes
2. Say something like: “Praise the Lord! He has been so good to you hasn’t he?” Yes

3. Ask: "Since he has been so good to you, I am sure you desire to please him, don't you?" Yes
4. State something like "Well, let me show you something you can do that will please him." Then read and explain Matthew 10:32-33 to them, showing them that God wants them to confess him before men.

At this point you will want to let the person know that they need to let other people know that they accepted Jesus Christ as their Saviour. This of course leads to talking about witnessing. However, after you have talked to them about being a witness then tell them that God not only wants them to profess him before the lost but also before other Christians. Let them know that one of the best ways for them to let people know they got saved is by going to church. Then once you have done that proceed to the next point.

5. Ask "So what are you doing next Sunday morning?"

If they say they have plans next Sunday morning, then ask them about Sunday night or Wednesday night. Keep going until you find a service time they have open.

Note: If they refuse to come, then read and explain Hebrews 10:22-25 to them in order to show them the command to not forsake the assembling of ourselves together.

When you find a service they have open proceed to the next point.

6. Ask "Well, will you come to church next Sunday morning then?"

Sometimes they will tell you, "I will try; I don't know," or "yes, I will." If they tell you they will try, smile and say, "Did you try to go to work yesterday?" They will answer, "yes". Then say, "Did you make it?" They will say, "yes". Then say, "Did you try to get up this morning?" They will say, "yes".

Then say, “So that must mean that if you try to come to church Sunday, then you will probably be there, right?”

As a rule, they will smile and say, “yes”.

Note: It is important that you smile and stay pleasant whilst asking these questions. You do not want to seem hateful or condescending. You are simply making a point.

Once the new convert has affirmed they will come to church, let them know you are thankful that they willing to show their love to God by coming to church but they need to be aware that Satan will do all he can to try to keep them from coming.

You can do this by telling them something like, “it is a blessing that you have decided to come to church, but I want you to know that Satan will do his very best to keep you from coming. He doesn’t want you to come out public for Christ and so he will do everything he can to keep you away. For instance, he may have company come over at that time, or you may have a flat tyre, or any other number of things. That is why I ask you to put your best effort forward to be at the services this next Sunday morning. Will you do that?” Yes.

If you do this, it will help prepare them for the attack. Further, it will help them to be more determined when the attack comes.

Note: If the new convert does not come to church as they said they would, do not give up on them. Instead, go see them again. Let them know you missed them by saying something like, “_____ , I sure missed you last Sunday, I hope no one was sick.” Whatever excuse they give for not coming, put the excuse away and leave them without a reason not to come next time. E.g. If they say, “my children were sick”. You can simply how they are now and rejoice with them over the fact they are now better and ask them to come to the next service. If they say, “we had company this past Sunday.” You can tell them you hope they had a good time and since that was the only reason they did not come then you will see them the next service. It really does not matter what excuse they give, just put it away and tell them you will see them the next service.

If they continually break their promise of coming to church, keep going back each week. Each time you visit keep taking their excuse away and keep lining them up for the next service.

Sometimes you may feel like you are a nuisance. At such cases, knock on the door, and when they answer the door, say something like, “ _____, before you say anything, let me tell you something. Before I came here, I had a feeling that maybe I ought not come. I thought I might make you angry if I keep coming. But I came anyway because I know how important it is for you to come to church. I hope you will not be upset with me for being so persistent.”

They should respond with thankfulness for the fact you care. However, it is possible that they may tell you that they are not interested. Whatever the case, you will have brought them to a decision.

So that is how you deal with a person that is having a hard time coming to church. Now at this moment let us go back to our initial visit with this person. We have led them to the Lord, we have given them assurance, we have set up a time to do a one on one Bible study with them, and we have secured a commitment from them that they will come to church. It is at that point that you leave their house rejoicing and praying that the Lord will bless them. However, your work is not done. You will now need to follow them up; and this brings us to our next step.

STEP 8: FOLLOWING THEM UP

After someone gets saved, you must follow them up. If you do not follow them up then Satan, society, and/or the cults may hinder their walk with God. Therefore, it is imperative that you follow them up. But how do you do that? You can follow them up by:

1. Ringing them during the week to be friendly and see how they are going. If they seem a bit discouraged, then they probably did something that has caused them to doubt the things of God. Thus encourage them by saying something like the following (if it is

true in your life), “You know (their name), since I have been saved, I have done some stupid things that have discouraged me a bit in my walk with God. I wonder (their name), has that happened to you?” If they say “yes” you need to show them 1 John 1:9-2:1 in order to help them see we all sin, but if we confess our sins, God is faithful to forgive us of all our sins.

2. Following them up with the Bible study you set up. When you do this you should do the following:

- a. Arrive on time.
- b. Spend some time being friendly before you get started with the Bible study.
- c. Talk about the things going on in the church in a positive light. You are doing this to help them see that going to church is a blessing and privilege not a burden.
- d. Ask them have they told anybody about them getting saved. If so, ask them how it went. Make sure you encourage them in this. You may even want to refer to Mark 5:1-20 and explain to them that all Christ wants them to do is to tell what he has done for them.
- e. Ask them if they have any questions about the Bible. If they do, deal with those first.
- f. Start the Bible study.

Note: I would be careful about doing these one on one Bible studies for too long, especially if they are not coming to church, for you do not want them using this as a substitute for coming to church. Therefore, as a rule, after you have had two Bible studies with them, tell them something like, “I am really enjoying the time we are having together. It is a blessing; and I would love to do this with everyone I lead to the Lord. I would love to teach them all how to live the Christian life, be a good

father, a good husband, etc. But there is no way I could do that for everyone. That is why we give out the Bible Study book and encourage new Christians to go through it. It is also why we congregate at church on Sundays and Wednesdays. As such, you ought to get involved in a local church for the glory of God.”

Conclusion: That ends our study on doorknocking. We pray God blesses your efforts at trying to lead people to the saving knowledge of Christ as you go from house to house preaching the gospel of Jesus Christ!

CHAPTER 5:

GIVING OUT GOSPEL TRACTS ON THE STREETS

We are now ready to examine the blessing of giving out gospel literature on the streets. This of course is connected to conducting an open air ministry.

When you do open air ministry you can preach, sing, hold up banners and scripture signs, give out tracts, etc. However, in this chapter we are simply going to focus on what to say to people when trying to give out tracts on the streets.

1. What to say when trying to give someone a tract on the streets.

- “Let me give you something to read.”
- “This is for you.”
- “Sir (or Ma’am), what do you think about Jesus Christ?”
- “Sir (or Ma’am), may I ask you a question? If you were to die right now, are you 100% sure that you would go to heaven?”
- “Sir (or Ma’am), may I ask you a question? If you died right now would you go to heaven or hell?”
- “Sir (or Ma’am), wouldn’t you like to know for sure you are going to heaven when you die?”

- “Have you received one of these yet?”
- “Sir (or Ma’am), where are you going to be in a million years? How do you know?”
- “Sir (or Ma’am), have you been saved?”
- “Sir (or Ma’am), what kind of religious background do you come from?” Once they answer, go into the gospel presentation as described in chapter 4.

2. What to say when someone on the streets ask you “What is it?”

- “Oh’ that’s a little pamphlet that tells you how you can know you have eternal life, have you ever thought about that before?”
- “Oh’ that’s a little pamphlet that tells you how you can know for sure you are going to heaven when you die, wouldn’t you like to know for sure that you are going to heaven?” (It does not matter if they say yes or no, you should still proceed with presenting the gospel).

3. What to say when someone ignores you and keeps walking.

As you start soul-winning more, you will find people who will simply ignore you and continue walking away as you try to give them a tract. Do not be discouraged, instead ask them something like:

- “Wouldn’t you like to know for sure that you are going to heaven when you die?”
- “Are you sure you wouldn’t have a read, it’s just a little pamphlet that tells you how you can know you are going to heaven when you die, I know that you have thought about it before?”

- “What do you think the worst sin anyone can commit is?” If they answer and are willing to talk, then show them that the worst sin is not loving the Lord with all their heart and thus showing them that they are guilty of breaking the greatest sin (Matthew 22:36-38). From here you can give the gospel.

4. What to say to someone when they say “I’m right”.

- You could respond with: “But is your soul right before God?” or
- “What if you’re not right with God, then what?” or
- “The Bible says, there is none righteous no not one.”

5. What to say when they will not listen at all.

- If they will not listen at all, you could simply quote one of the following verses: Numbers 32:23; Matthew 10:33; 24:44; Luke 13:3; John 8:47; 11:35; Romans 3:23; Hebrews 9:27, and then go on to the next person.

Conclusion: There is a lot more we could speak about in regards to the blessing of giving out gospel literature on the streets. However, if you care about people, love the Lord Jesus, and stick to simply giving out the gospel of the Lord Jesus Christ, then you will do well.

CHAPTER 6: SOUL-WINNING USING THE R.C.R. METHOD

In this chapter we will deal with one of the many methods you could use whilst dealing with people you just met at the shops, on the train, or anywhere else.

The method we are going to look at is known as the “R.C.R method”.

The steps of this method are shown clearly by the Lord Jesus Christ in John 4:6-26.

1. **Relate to the person by using things in everyday life (John 4:7).**

When Jesus began talking to this lady, he did not begin by expounding the words of God, rather he began by talking about things she naturally understood and was concerned about-water.

We must learn to go out of our way to do this with people. Let us always be watching and considerate as to what others are concerned about so that we can use these to reach others with the gospel.

Most of us can strike up a conversation with a stranger in the natural realm.

It may be a friendly "How are you going?" or a warm "Good morning!" If the person responds with a sense of warmth, we may then ask, "Do you live around here?" and from there develop a conversation.

After you have spent sometime being friendly, you need to:

2. **Change the conversation from the natural realm to the spiritual realm (John 4:10).**

Jesus simply used what they had been talking about to mention the things of God. If you are listening closely and are spiritually minded you will often hear in the course of a normal conversation something by which you can use to change the conversation to the more important matter—eternity.

If we never hear anything by which we can use to change the conversation, or if we miss the opportunity when it arises, we can still change the conversation by simply saying something like, “What kind of religious background do you have?” or "Did you go to church on Sunday?" or "Do you have a Christian background?", etc.

Another simple way to swing to the spiritual is to offer them a tract, and then ask them something like: “Have you ever seen one of these before?”

Once the conversation has been changed it is time to move to the next point.

3. **Reveal Jesus to them (John 4:11-26).**

Once Jesus got the woman at the well talking about the things of God, He revealed to her she was a sinner and He was the Saviour. This is our duty! We must not only get them to thinking about spiritual things but we must also preach the gospel to them.

When you get to this point you can use the same gospel presentation as was laid out in Chapter 4.

Alright at this moment let us now go to the next chapter and see how we should deal with referrals and church visitors.

CHAPTER 7: REFERRALS AND CHURCH VISITORS

Referrals

Being referred to a contact makes things a lot easier when witnessing.

The simple procedure is as follows:

Knock on the door and say something like: “Hi, I’m _____ from _____ Church. Your friend _____, asked me if I would take a minute to visit with you the next time I was in the area. They asked me to stop by and leave some literature on our church with you. So I wanted to drop by to personally meet you.”

Our prospect is probably a little reserved at first, but he will relax as you begin to be friendly.

Once you have relaxed him, proceed with the soul winning plan described in Chapter 4.

Church Visitors

When people come to church, this means they are interested in the things of God. Thus, we should visit these people and present the gospel to them as soon as possible.

You can use the following procedure to do this:

Knock on the door and say something like: “Hi, I am _____ from _____, I believe you visited us this past Sunday.

They will usually nod in agreement. I try to shake their hand and mention how glad we were they visited. I will also try to use their name as much as possible.

Then proceed with, “I wanted to have the opportunity to return the visit, but I hope I didn’t catch you at a bad time.”

At this time it will be easy for them to say, “No problem, come on in.” From here we use our plan as stated in Chapter 4.

Note: If you are visiting with someone and your prospect has decided to accept Christ, and then all of a sudden in walks their spouse, or kids, or friends or etc. What do you do?

Do not fret or get angry, instead, welcome the break as an opportunity to win someone else to Christ.

You can simply stop to meet the person that interrupted and then explain what you were doing. You can do this by saying something like: “As you entered the room, I was showing _____ some verses from the Bible that helped me to know that I am going to heaven when I die. Have you ever thought about that before? Do you know for sure you are going to heaven when you die?”

At this point, ask the intruder if they would like to join you. They may or they may not. If they do, always back up to the beginning of the plan and start fresh. The review will not hurt the person with whom you have been dealing, plus, in this way you may be able to win both the prospect and the intruder.

Conclusion: It is much easier to speak to people who have either visited your church or have been referred to you. These dear people already have an interest in the things of God or will at the least give you ear due to your common connection. Therefore, take full advantage of this wonderful opportunity and give them the gospel of our Lord and Saviour Jesus Christ!

CHAPTER 8:

SOME OTHER WAYS TO HELP WIN SOULS

So far in this book we have touched on a few of the ways you can go ‘soul-winning’. We have talked on such ways as door knocking and passing out tracts on the streets. However, there are a multitude of others ways that you can be a soul winner. In this chapter we are going to list just a few of the other ways you can soul-win. Those ways are by:

1. Inviting (John 4:27-30)

A real good way of soul winning is by simply being diligent to invite your family, friends, neighbours, etc. to church. This is especially true when your church is having a special meeting.

2. Introducing (John 1:43-46)

If someone you know comes to church, you should introduce them to the pastor. You can do this by saying something like, “This is _____ they are a friend of mine. We work together (or whatever) and they don’t have a church home (or whatever the background).” The soul-conscience pastor will take care of the rest.

3. Inquiring

If someone new comes to the church, you could strike up a conversation about spiritual things by asking something like, “What did you think about the services? Etc.” Then say something like, “could I take just a moment and explain a simple truth that helped me in my walk with God?” You can then give them the gospel.

4. Incorporating some simple verses into your knowledge bank

A few of the many verses you could use are:

- **Isaiah 55:6-7**

In the above passage you find the sinner:

- a. Needs to seek the Lord while he may be found.
- b. Is sinful (“wicked...way ...unrighteous...”).
- c. Simply needs to turn from their own self unto the Lord.
- d. Will experience the Lord’s mercy if they will come.

- **Isaiah 53:6**

In this passage we see:

- a. The tragedy of the fact that we have all gone astray.
- b. The truth that the Lord laid our iniquity on Christ.
- c. We must take His payment as our own.

- **John 5:24**

In this passage we can simply say to the sinner something like: “You have heard many times in your conscience that you are a sinner and that Jesus Christ died on the cross to pay for your sins. Do you believe God loved you enough to send His Son to die for you? Are you willing to trust in Him and Him alone? Will you receive Jesus as your personal Saviour? Will you trust Him today?”

- **Luke 18:10-14**

In this passage we see:

- a. The cry of the society (“I’m not that bad. I haven’t...”).

- b. The confession of the sinner that gets forgiveness (“Lord be merciful to me a sinner”).

From there you simply ask the sinner: “Will you confess or make an excuse?”

There are many more scriptures you could use, but whatever scripture you use, the sinner needs to be brought to see:

- They are a sinner.
- Their religion or good works cannot save them.
- Christ alone can save them.
- They must be willing to turn from themselves and turn toward the Saviour.
- They must personally trust Christ as their own Saviour.

5. Intentional repetition

What I mean by that phrase is that you need to be committed to bringing up the subject of the gospel to the same person more than once. This is imperative and very powerful. God himself used this same method (e.g. Matthew, Mark, Luke, and John all talk about the same thing, just in different ways).

As you witness you will learn that a lot of people will not receive the gospel message the first time you give it. As such, you will need to be prepared to give the gospel to someone many different times in different ways. In other words, you will need to be repetitive with some people.

Now there are many ways to do this. However, I have found that one of the simplest ways of doing this is just by bringing it up again in a casual way. For instance, let us say that we are out and about and we see someone whom we have already shared the gospel with before. Well after we have been cordial with them, we simply say to them something like, “_____, it is good to see you again. I want you to know I am still praying for you to accept Christ as your Saviour.

Have you thought anymore about it?” If they respond with a yes, we can then ask them something like, “Well, wouldn’t you like to accept Christ today?” If they answer no, then we can say something like, “_____, do you still understand how to be saved?” If they tell us that they do not remember then at that moment we can go over the plan of salvation with them again. If they still do not get saved, then we will simply leave them and tell them something like, “_____, I am going to be praying for you to get saved soon, if I can ever be of any help just let me know. Also, if you ever accept Christ as your Saviour, will you please let me know?” You will then leave, pray for them, and watch for another opportunity to give them the gospel at least one more time.

CONCLUSION:

As you can see, there are many ways to win souls for our Lord Jesus Christ. We do not have any excuse for not sowing the seed. Therefore, let us get out there and work the field!

CHAPTER 9: PASSING THE SMOKE SCREENS

Many times people try to put up smoke screens because they do not want to deal with their sin. Plus, the devil will put all kinds of thoughts in the sinners' minds to keep them from the truth.

You need to fight the same way Christ fought, and that is with the two-edged sword—the Bible (Job 6:25; Matthew 4:1-11; 2 Timothy 2:20-26)!

Below is a chart showing common smoke screens and some Biblical answers to them.

Their Response	Your Response
“I like my life.”	Job 1:21; Mark 8:36-37
“I’m right.”	Proverbs 14:12; Romans 3:10 Or you could say: “But is your soul right before God?” or “What if you’re not right with God, then what?”
“I’m not that bad.”	Psalm 39:5
“I’m trying the best I can.”	Psalm 39:5

Their Response	Your Response
“God doesn’t send people to hell”	Matthew 25:41-46
“I feel like I’m going to heaven.”	Proverbs 14:12
“I’m too wicked.”	Matthew 9:12-13; 1 Timothy 1:15
“I must change first.”	Matthew 9:12-13
“I don’t feel Him.”	Becoming a child of God is not an act of emotions or feelings; it is an act of the will. Isaiah 1:18-20; John 1:12; Revelation 22:17
“I can’t find Him.”	Jeremiah 29:13
“I’m too old.”	Revelation 22:17
“There are too many hypocrites in the church.”	In the day of judgment we will give an account of ourselves not others (Romans 14:12). Are you ready?
“There are too many religions (churches).”	That is true, but salvation is not found in a religion or in a church, it is found in Christ. John 14:12; Acts 4:12

Their Response	Your Response
<p>“I’ve been baptised.”</p>	<p>Salvation of your eternal soul is not found in what you do, but rather in receiving the Lord Jesus Christ.</p> <p>John 1:12; Ephesians 2:8-9</p>
<p>“I believe in evolution.”</p>	<p>Psalm 100:3; Romans 1:20-25; 1 Timothy 1:4; 6:20</p>
<p>“It’s more fun to live wicked.”</p>	<p>Psalm 37:1-13; Proverbs 1:24-33; 14:12; 23:32 2 Thessalonians 1:7-10; 2 Thessalonians 2:10-12; Hebrews 11:24-26</p>
<p>“If there is a God, why do the wicked prosper?”</p>	<p>Job 21:6-21; Psalms 73; Proverbs 14; Malachi 3:13-4:3; 1 Timothy 5:24-25</p>
<p>“Why should I got to hell? I’m morally good.”</p>	<p>In whose eyes? Jeremiah 16:10-13; 17:9-10; Hebrews 10:28-29</p>
<p>“I’m too busy right now.”</p>	<p>You may not get another chance.</p> <p>Proverbs 27:1; Isaiah 1:18-19 2 Corinthians 6:2;</p> <p>If they are genuinely busy, you could say something like:</p> <p>“That’s alright, I’ll come back later.” And then make sure you go back.</p>

Their Response	Your response
“That’s all a bunch of rubbish.”	1 Corinthians 1:18
Sceptics who are haters of God.	Psalms 14:1; John 3:16-21; 3:36; Revelation 21:8
Sceptics who are earnest.	Psalm 34:8

Note: The best way to deal with sceptics is to deal with them as you would any other sinner—by giving them the gospel. E.g. A person tells you, “I don’t believe in a heaven or a hell”.

You can respond by saying something like: “Sir (or Ma’am), if the Bible is right and there is a heaven and a hell, where will you go when you die?” Press this question until you get an answer. They must eventually say something like: “I guess I would go to hell.”

You then say: “Sir (or Ma’am), why don’t you let me show you how you can know for sure you are going to heaven when you die?” Hopefully you can give them the gospel from here.

If they will not let you give them the gospel, then ask them something like: “Are you open minded?” If they say yes, challenge them with John 7:17; 5:39, challenging them to read the gospel of John with an open heart and mind. If they say they will read it, schedule a time to come back and see what they thought of it. Then make sure you go back at the appointed time.

Conclusion: There are many smoke screens that the devil will have people put up in order to keep you from giving them the gospel. The devil does that because he knows that the gospel is the power of God unto salvation. Thus, no matter what smoke screen is used, try to get to the gospel as soon as possible. If you do that then you will see God work in a mighty way. May God bless your efforts for his glory!

CHAPTER 10:

SOME VERSES TO USE WITH SAVED PEOPLE

1. Saved people who have backslidden (Jeremiah. 4:4-8; Matthew 6:24; Mark 13:34-37; Luke 8:14; Romans 12:1-2, 2 Corinthians 6:4-7:1; Hebrews 12; 1 John 1:9-2:2, 15-17; 2 John 8).
2. Saved people who are going through temptation (Psalm 119:9; 1 Corinthians 10:13, Ephesians 6:11-18; Philippians 4:13; 1 Thessalonians 5:16-25).
3. Saved people who are going through persecution (Matthew 5:10-12, Romans 8:12-39; 2 Timothy 2:12-13; 1 Peter 3:13-14; 4:12-16).
4. Saved people who are going through hard times (Psalm 107:1-43; Romans 8:13-39, 2 Corinthians 7:10).
5. Saved people who have lost a saved loved one (Psalm 46:1, 10; 55:22; 116:15, 121:1-5; John 14:1-3, 27; 1 Corinthians 15:42-58; 2 Corinthians 1:2-10; 5:6-8; 1 Thessalonians 4:13-18).
6. Saved people who need to confess Christ before men (Matthew 10:32-33).
7. Saved people who are not attending church (Hebrews 10:24-25).

8. Saved people who are not as committed to the Bible as they ought to be (Psalm 119:11; 1 Timothy 4:13, 2 Timothy 2:15).
9. Saved people who need to be reminded that when they sin they should confess, get right, and get back to living for God (Philippians 3:13-14; 1 John 1:9).

Conclusion: We could keep going with this great subject of reaching people for the glory of God's sake. However, it is time to quit talking about it and start doing it. Soul winning is serious and yet fun. It is one of the most important and exciting endeavours you could ever be involved in. Thus, it is worth putting a lot of effort into so that you can get better. I hope and pray this little booklet was a help to you as you launch out into the deep to become a fisher of men.

**May the grace of our
Lord Jesus Christ be with you all!**

NOTES
